

TIM MURPHY, MBA, ICAE

Orlando, FL | Nationwide Availability

Interim CEO | Operating Partner | Turnaround & Stabilization Executive

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EXECUTIVE PROFILE

Private equity-backed operator with 30+ years leading multi-unit entertainment, restaurant, hospitality, retail, and experiential platforms through stabilization, EBITDA recovery, and exit.

Available immediately for 90–180 day interim CEO, President, COO, or Operating Partner mandates. Rapid deployment capability. Lender-facing. Sponsor-aligned. Execution-driven.

SELECTED TURNAROUND IMPACT

- Reversed ~\$10M EBITDA loss to +\$8M within 12 months (PE-backed platform)
- Sustained 45–48% EBITDA margins across flagship multi-unit operations
- Executed 6x EBITDA exit following operational restructuring
- Raised/structured \$570M+ in equity, debt, EB-5, and bonds
- Led 35+ M&A and restructuring initiatives; managed P&Ls to \$500M

ENGAGEMENT FOCUS

I step into complex or underperforming environments requiring immediate operational structure and financial discipline. Typical scenarios include:

- EBITDA erosion | Margin compression | Liquidity pressure
- Lender-facing stabilization
- Executive leadership transition
- Portfolio underperformance vs sponsor plan
- Pre-sale cleanup and exit readiness
- Multi-unit operating inconsistency

FIRST 60 DAYS PRIORITIES

Hands-on operator. Not theoretical consulting.

- Diagnose EBITDA leakage and cash stress
- Install KPI discipline and performance dashboards
- Stabilize labor, pricing, and cost structures
- Align executive team with sponsor objectives
- Establish lender communication clarity
- Deliver structured 90-day recovery roadmap

ENGAGEMENT STRUCTURE

Interim CEO | President | COO | Operating Partner

Portfolio stabilization | Fractional or transition mandates

Based in Orlando, FL with nationwide availability. Open to relocation, travel-intensive, hybrid, and remote roles. Direct outreach welcome. Available immediately.